

## M.I. Perks

- First-quality products, hand-selected by an experienced music educator . . . at surprisingly low prices.
- Friendly, knowledgeable associates who share their love of music and offer customer-centered service.
- Family-friendly, innovative plans for obtaining a quality instrument for your student.
- *Emphasizing Education* - giving you the choices and product knowledge you need to be comfortable with your purchasing decisions.
- Great discounts to schools, educators and students all year long, on the accessories you need the most.



**Rent Online**

at

[www.musicalinnovations.biz](http://www.musicalinnovations.biz)



**FREE** delivery to many schools in  
**North and South  
Carolina**

Call (864) 28-MUSIC or ask your **M.I.** rep for details.

## To Contact Us



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Greenville, SC 29607

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[www.musicalinnovations.biz](http://www.musicalinnovations.biz)

Over 40 years experience in music education

Over 20 years experience in school music retail

Winner of the 2009 KEYS Program  
National Music Advocacy Award

Winner of the 2009 and 2013 SCMEA  
Friend of Music Business Award

Winner of the 2006 Phi Beta Mu  
Outstanding Contributor Award

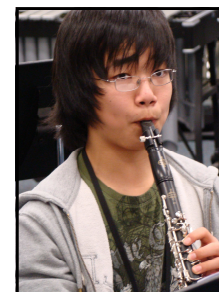
Member of  
SCMEA, NCMEA, NAFME, SCBDA, ABA Associates  
National Association of School Music Dealers  
Retail Print Music Dealers Association  
National Association of Music Merchants  
SupportMusic.com Coalition

- Print Music and Methods
- Classroom Instruments
- Band & String Accessories
- Kids' Percussion
- Music Software
- Lessons and Classes

**Your favorite place for music stuff.**

# Everybody PLAY!

The easy, affordable way to get a  
great start in music!



## Musical Innovations

(864) 28-MUSIC [286-8742]

[www.musicalinnovations.biz](http://www.musicalinnovations.biz)

**Rentals Available Online!**

# Three Innovative Ways to Obtain an Instrument

## 1. Pay Cash, Get a Discount

- ✓ Buy your instrument for a **40% - 50% discount** off the list price (MSRP), and it's yours to keep.
- ✓ The least expensive way to get your student a high-quality beginning instrument!
- ✓ Available for **band and full-sized string** instruments.
- ✓ Cash, check, credit or debit cards accepted.
- ✓ MRC and IRC available on an annual basis.
- ✓ **YES!** We will buy the instrument back if your child stops playing - ask your M.I. educational specialist for details.

## 2. Monthly Rent to Own

- ✓ Available for **band and full-sized string** instruments.
- ✓ All monthly rental payments apply toward purchase.
- ✓ Buy out your contract, any time after the first scheduled payment, or only **55% of the Balance**.
- ✓ There's no risk! Return the instrument at any time, with no termination fees or additional charges.



## M.I. Best Value!

## 3. PASS Plan (Pay for A School Year & Save)

- ✓ Pay for your first 9 months in advance and get a **PASS** for the summer - that's 3 months **with no payments due!**
- ✓ Get a **FREE** black folding music stand (list price \$24.95) with your initial **PASS** payment.
- ✓ **There's no risk!** Return the instrument any time, with no termination fees, and get a refund of all unused monthly rent.

### Please Note . . .

Our Rent to Own and **PASS** options are offered with credit approval, and use Automatic Funds Transfer from your choice of MasterCard or Visa debit card or credit card.

## Monthly Rent to Own Payments

\$24. <sup>00</sup> - \$27. <sup>50</sup> per month*	\$45. <sup>00</sup> - \$50. <sup>00</sup> per month*	\$60. <sup>00</sup> - \$75. <sup>00</sup> per month*
Closed Hole Flute	Alto Sax	Tenor Sax
Clarinet	Oboe	Euphonium
Trumpet	French Horn	String Bass
Trombone	Cello	
Percussion Kits	* Selected models are available in each group.	
Violin/Viola		

*We carry all major brands!*

Buffet Besson Eastman  
Conn Selmer  
Nobel Trevor James  
Bach Gemeinhardt Holton  
... and more!



## For Partial-Sized Strings

- ✓ Lease a partial-sized violin or viola for **\$20 per month**; cello for **\$30 per month**; bass for **\$45 per month**.
- ✓ **100%** of your monthly payment can apply toward the purchase of your full-sized instrument when the time comes!
- ✓ Move up to the next size any time, at no extra charge, until it's time for a full-size (4/4 violin or cello, 15" or larger viola).
- ✓ **There's no risk!** Return the instrument at any time, with no termination fees or additional charges.
- ✓ **PASS** Plan option is available for significant savings.

*We carry only teacher-approved, first-quality stringed instruments.*

*Ask for our "VSO Checklist" to see the difference between a real violin and a VSO (violin-shaped object).*

# Congratulations!

You are making an investment in your child's future. You can help give your child the best possible start by:

- **Ensuring that your child does his homework daily.** Most students will have 20 to 30 minutes of homework each day, just as in other academic classes. This is vital in the development of the psychomotor skills necessary for your child to succeed in music.
- **Making sure your child's instrument is in good playing condition.** Address any repair concerns immediately, so that your child does not lose valuable class and/or practice time and fall behind.
- **Praising your child often!** Young folks love doing what they feel they do well, so let your child know often how much you appreciate his effort and desire to make music!

*Thank you for the support and interest you are giving your child with this investment.*



## M.I. Coverage

**MRC** - Maintenance and Repair Coverage, **\$5** per month.  
Covers routine maintenance and accidental damage.  
Includes **FREE** replacement strings!

**IRC** - Instrument Replacement Coverage, **\$3** per month.  
Covers **FULL** replacement in case of fire, theft or irreparable damage.

**TOTAL COVERAGE \$7 per month.**



*Trust your child's musical future to*  
**Musical Innovations**

*Your favorite place for music stuff.*